



## LOWRY SCHOOL OF REAL ESTATE

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Greetings:

Thanks for inquiring about the Principles of Real Estate home study course. The cost of the course is \$195 including shipping and handling. We also offer a CD with study material on it for an additional \$15. This course is the equivalent of 30 hours of classroom study. When you complete the study material you take our test for us. The test is 100 questions on the state relevant material and on the general material. You can take our test open or closed book. You must make 90% on an open book and 70% on a closed book test. When you have passed our test, we send you a certificate that you take with you to take the state test. The state test is given in Overland Park, Wichita, Topeka, Hays, Denver, CO and KC, MO. The candidate's handbook with more information will be given to you with the course materials. The state test consists of 80 questions on the general and 30 questions on the Kansas Real Estate Law. Pass rate is 70%. It is **not** open book! The cost for the state test is \$75. You may take the test as many times as needed but it will cost you \$75 each time and you must pass both parts within a 6-month period **and** make application for your license within the same 6-month period. You also have to take two forms of signature identification to the testing site, one picture bearing. If you pass one part of the test you don't have to take it again as long as you pass the other part within the 6-month period and make application for your license. The certificate you get from us is good for six months. You will also be required to take a 30-hour Practice course before you can apply for your license. The cost of it is \$155 on line add \$10 S&H if you want to have the book sent to you. We offer both the Principles & Practice courses as a package for \$340. You don't have to take a state test after the Practice course. You'll just take our quiz. I promise you'll pass it and we'll help you. **All** new licensees are required to have a KBI background check done (\$64), we will send the information to get this done. After completing the courses and passing the state test you must have a sponsoring broker, send in all of your paperwork to KREC and pay a \$15 application fee & your prorated license fee to apply for your license. You will need to talk with your prospective broker to see if they have any other fees you will have to pay. If they are members of the Board of Realtors and MLS you will be required to join. This can easily be several hundred dollars. The course is valid for 1-year from the date we send it to you. If you have any questions please give us a call or email. [Nancy@LowrySchoolofRealEstate.com](mailto:Nancy@LowrySchoolofRealEstate.com) or [Bryan@LowrySchoolofRealEstate.com](mailto:Bryan@LowrySchoolofRealEstate.com) or if you prefer, you can send us a check with your name, address and phone number or register on line at: [www.LowrySchoolofRealEstate.com](http://www.LowrySchoolofRealEstate.com) and we'll send your study material by return mail. We also accept VISA, MasterCard, American Express and Discover/Novus for your convenience. **It is imperative that you know this is what you want to do before sending in your money. There are no refunds once the study material has been sent to you and you will have to study to pass the test. It isn't easy!** I don't want to discourage you. I just want you to know what you're getting in to before you start. Again, thanks for your inquiry.

Sincerely,

*Nancy Lowry*

Nancy Lowry  
Director

Visit us at: [www.lowryschoolofrealestate.com](http://www.lowryschoolofrealestate.com)