



Greetings:

LOWRY SCHOOL OF REAL ESTATE

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Call toll free: 1-877-363-5596

Thank you for inquiring about the Missouri Pre-Examination course. The cost of our course is \$265 including shipping and handling. We also offer a CD with study material on it for an additional \$15. This course is the equivalent of 48 hours of classroom study. When you complete the study material you take a 50 question test for us. The test is on the state relevant and the national material. You are required to take our tests proctored-closed book. You must make a score of not less than 75% on each test. When you have passed our test, we send you a certificate needed to take the state test. The state test is given 5 days a week in St. Louis, Lenexa, Springfield and Jefferson City. A candidate's handbook with more information will be given to you upon completion of the course. The state test consists of 100 questions on the general and 40 questions on the Missouri License Law. The questions are intermingled on the State exam. Pass rate is 75%. The cost for the state test is \$55. You may take the test as many times as needed but it will cost you \$55 each time and you must pass both parts within a 6-month period **and** make application for your license within the same 6-month period. You will be required to take two forms of signature bearing identification to the testing site, one picture bearing government issued. If you pass one part of the test you will not be required to take it over providing you pass the other part, complete the Practice course and make application within the 6-month period. The certificate you get from us is also good for 6 months. Prior to making application for your license you will be required to complete a 24-hour course titled Missouri Real Estate Practice Course. Our practice course is \$155. After passing the state test you must have a sponsoring broker. You will pay a \$99 license fee. You will need to talk with your broker to see if they have any other fees you will have to pay. If they are members of the Board of Realtors and MLS you will be required to join. This can easily be several hundred dollars. Some brokers have a desk fee. Your salesperson license will be good until September 30th of the next even numbered year. During this period of time you will be required to complete 12 hours of continuing education. If you have any questions please give us a call or email Nancy@LowrySchoolofRealEstate.com or Bryan@LowrySchoolofRealEstate.com. You may also visit our web page for registration or other information www.lowryschoolofrealestate.com. We accept VISA, MasterCard, American Express and Discover/Novus for your convenience. **It is imperative that you know this is what you want to do before paying for the course. There are no refunds once the study material has been sent to you and you will have to study to pass the test. It isn't easy!** I don't want to discourage you. I just want you to know what you're getting in to before you start. If you have questions or need help once you begin studying we are available by email. Again, thanks for your inquiry.

Sincerely,

Nancy Lowry

Nancy Lowry
Director

Visit us at: www.lowryschoolofrealestate.com