



LOWRY SCHOOL OF REAL ESTATE

3636 Alpaca Rd, Joplin, MO 64804

Ph 417-624-5596 Fax 417-781-1557

Toll free at: 1-877-363-5596

EMAIL:

Nancy@LowrySchoolofRealEstate.com

Or Bryan@LowrySchoolofRealEstate.com

Greetings:

Thank you for inquiring about the Broker Pre License home study course. The cost of the course is \$185 including shipping and handling. This course is the equivalent of 24 hours of classroom study. When you complete the study material you take our final test. The test is on the state relevant material and on the general material and is 100 questions. You may take the test open book with a 90% pass rate or you can take a closed book test with a 70% pass rate. Once you have successfully passed our test, we send you a certificate that you need to take the state test. We also send you a candidate's handbook with information on taking the test. The state test consists of 80 questions on the general and 40 questions on the Kansas Real Estate Law. Pass rate is 70%. It is **not** open book! The cost for the state test is \$75. You may take the test as many times as needed but it will cost you \$75 each time and you must pass both parts within a 6-month period **and** make application for your license within the same 6-month period. You also have to take two forms of identification to the testing site, one picture bearing. If you pass one part of the test you aren't required to take it again as long as you pass the other part within a 6-month period and make application for your broker license within the same 6-month period. The certificate you get from us is good for six months. Once you have passed the state exam you will be required to provide information to demonstrate that you have been active in real estate for a period of not less than 2 years out of the preceding 5. The Kansas license law provides that the commission may accept proof of experience in the real estate or related business or a combination of such experience and education, which the commission believes, qualifies you to act as a broker. This is spelled out in a guidelines letter from the KREC. To read the letter go to our web site and click on either the continuing education link or pre license courses link, go to broker pre-license and click on the link to the guidelines letter. If you are not a Kansas resident you will also be required to show that you hold a brokers license in your state of residence or have the necessary experience and complete a 4 hour law course. You won't need the 24 hour course providing you took it's equivalency in your home state to obtain your broker's license there. Kansas requires that **all** licensees have a KBI/FBI background check done (\$64). The course is valid for 1-year from the date we send it to you. If you have any questions please give us a call or email us at Nancy@LowrySchoolofRealEstate.com or Bryan@LowrySchoolofRealEstate.com or if you prefer you can send us a check with your name, address, phone number & name of course or register on our web page and we'll send your study material by return mail. We accept VISA, MasterCard American Express and Discover/Novus for your convenience. **It is imperative that you know this is what you want to do before paying for the course. There are no refunds once the study material has been sent to you and you will have to study to pass the test. It isn't easy!** We don't want to discourage you. We do want you to know what you're getting in to before you start. Again, thanks for your inquiry. My goal is to have everyone pass the first time!

Sincerely,

Nancy Lowry

Nancy Lowry
Director

Visit us at: www.lowryschoolofrealestate.com